



TRAIN IT

AUTOMATE YOUR DREAM WITH OUR WELL TRAINED SOFTWARE PROFESSIONALS

INTRODUCTION

Train IT is a software development + Corporate training firm based in Mumbai.

SKILLS

Train IT is meant to be one stop solution for all your technology and automation needs. They are into website/customized software development, training, support, hosting, mobiles etc. They have specialization into following technical areas.

- HTML and CSS
- JavaScript, jQuery, React JS, Angular JS and Angular
- Asp.Net Web Forms
- Asp.Net MVC
- PHP
- MS SQL
- My SQL
- Mongo DB
- Node JS

FOUNDER

SUKESH MARLA

Mr. Sukesh Marla With around 10+ years of IT industry experience behind him Train IT is the brainchild of Sukesh Marla. Sukesh started his career as a programmer and over the years progressed to being a Technical lead. His first step towards entrepreneurship began with Freelancing and finally Train IT was established to handle the IT projects for large and small companies alike along with providing Corporate training to organizations to help build better solutions

Sukesh is a community champion and has been awarded multiple times for his contributions in the form of blogs and articles submitted across varied technology topics. He has been a 2-time Microsoft MVP, Code Project MVP and C-Sharp Corner MVP in the last few years

He is a published writer having authored a book on Aspen.net MVC and is currently working on his next book on Angular. As a Husband, Father and Author he balances his time between friends, family, community, projects and writing books

TEAM

Train IT believes in team work. Irrespective of project size they believe in executing every project as a team.



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- Wordpress
- Android

They have a team of highly qualified engineers with each specializing in their own field like designing, testing and development.

Working in a team ensures the work is not affected in case of any eventuality of any of team member. This guarantees timely delivery.

PERFECT COMMITMENT- SETTING THE EXPECTATIONS RIGHT

We always try not to break any of our commitments.

The estimates are provided with effective evaluation of the needs and efforts required for quality delivery of the same. The timelines do not change just to please the customer. Special cases are taken care of by adding to the capacity but never at the cost of quality.

COMMUNICATION AND DISCUSSION - KEY TO SUCCESS

For any project to succeed it is important to understand the customer needs and their pain points. We understand this will require regular communication and I believe in communicating with each of the stakeholders to get first hand understanding of the requirements.

Q n A is an important part of our requirements gathering process and if you choose me - be prepared to be bugged with a lot of queries around your business needs.

HAPPY CUSTOMERS = LONG TERM COMMITMENT

We believe in word of mouth publicity and look for satisfied customers to act as references as well as refer us to their associates to help us grow our business.



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I can assure you that having worked with us you would be more than happy to work with us again and use us as your go-to team for continuous work and also share our details with your friends and associates in your field.

CHANGE REQUIREMENTS - DESIGNING SOFTWARE TO CUSTOMER SATISFACTION

We follow “Agile” methodology of development with short sprint cycles of 1 week. We understand that as the software shapes up the user may better understand how the software works and may require some small tweaks to make it work to satisfaction. Such small tweaks are often accepted and incorporated within the application design. However any request for a new feature or anything that requires extensive design change would be considered a Change request and handled in the next sprint and chargeable.

GOOD WORK - QUALITY COMES AT A PRICE

I believe that a partnership works only when the needs of both parties are mutually respected by either parties. From my side I ensure quality delivery with highly skilled resources and would require the other party to reciprocate with timely payments to sustain the relationship

CODE QUALITY

While solutions designed using quick and dirty code may also return the same results in the short term, maintaining and extending such code in future is extremely difficult. Most often such code results in a one-time use with no scope of reusability. While such code may cost you less to begin with the cost in the longer run would be much higher when compared to a quality code designed per the best of industry standards with a higher investment upfront but a low cost on maintenance. The decision is yours to make but if I am your chosen partner be assured of easily maintainable code frameworks being delivered.



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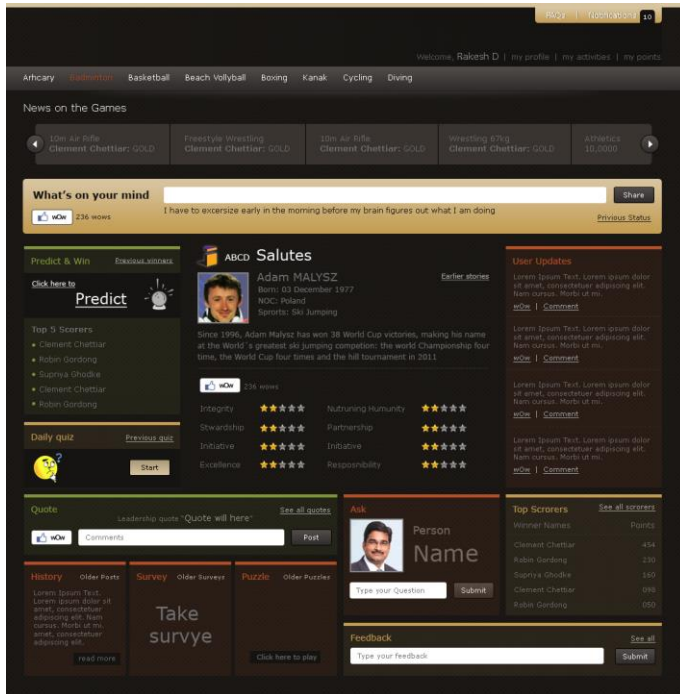


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PROJECTS

Train IT have helped many businesses to automate their business in the field of Ecommerce, Finance, and Schools etc. Unfortunately many of them are bound by contract which makes it difficult to showcase it for our promotion. Still there are some which can be showcased.

- **IDFC Sports Connect** - Olympic theme social media application for IDFC (via blaq).



- **Smart Card Application** – Automation system for keeping track of student’s activity such as attendance, late coming. It was a service based application (no UI). It sends automated SMS to parents about progress and other activities of student.
- **Bill Me** – Employee Attendance and Pay slip management system.



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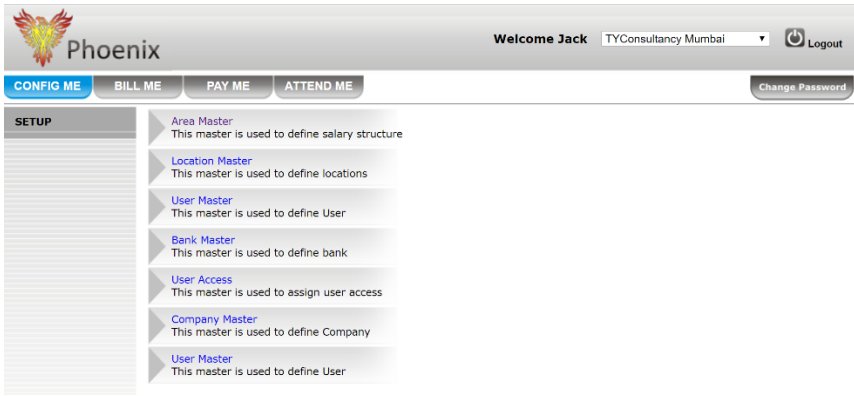
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Phoenix Welcome Jack TYConsultancy Mumbai Logout

CONFIG ME BILL ME PAY ME ATTEND ME Change Password

SETUP

- Area Master
This master is used to define salary structure
- Location Master
This master is used to define locations
- User Master
This master is used to define User
- Bank Master
This master is used to define bank
- User Access
This master is used to assign user access
- Company Master
This master is used to define Company
- User Master
This master is used to define User



Phoenix Welcome Jack

CONFIG ME BILL ME PAY ME ATTEND ME

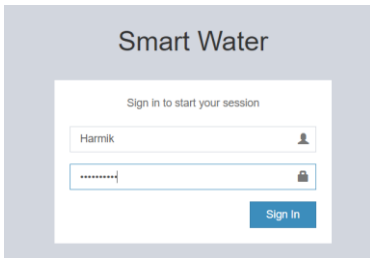
Employee: E1 Month: October Year: 2017 Retrieve Attendance

* - Weekly off - Full Day - Half Day - On Leave - Holiday

| MARCH-2017 | | APRIL-2017 | | | | | MAY-2017 |
|------------|--------|------------|-----------|----------|--------|----------|----------|
| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | |
| | | | | | | 1 | |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 | |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 | |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 | |
| 30 | | | | | | | |

Mark as Weekly Off Mark as Full Day Mark as Half Day Mark as On Leave Mark as On Holiday

- **Smart Water** - A water bill management system



Smart Water

Sign in to start your session

Harmik

.....

Sign In



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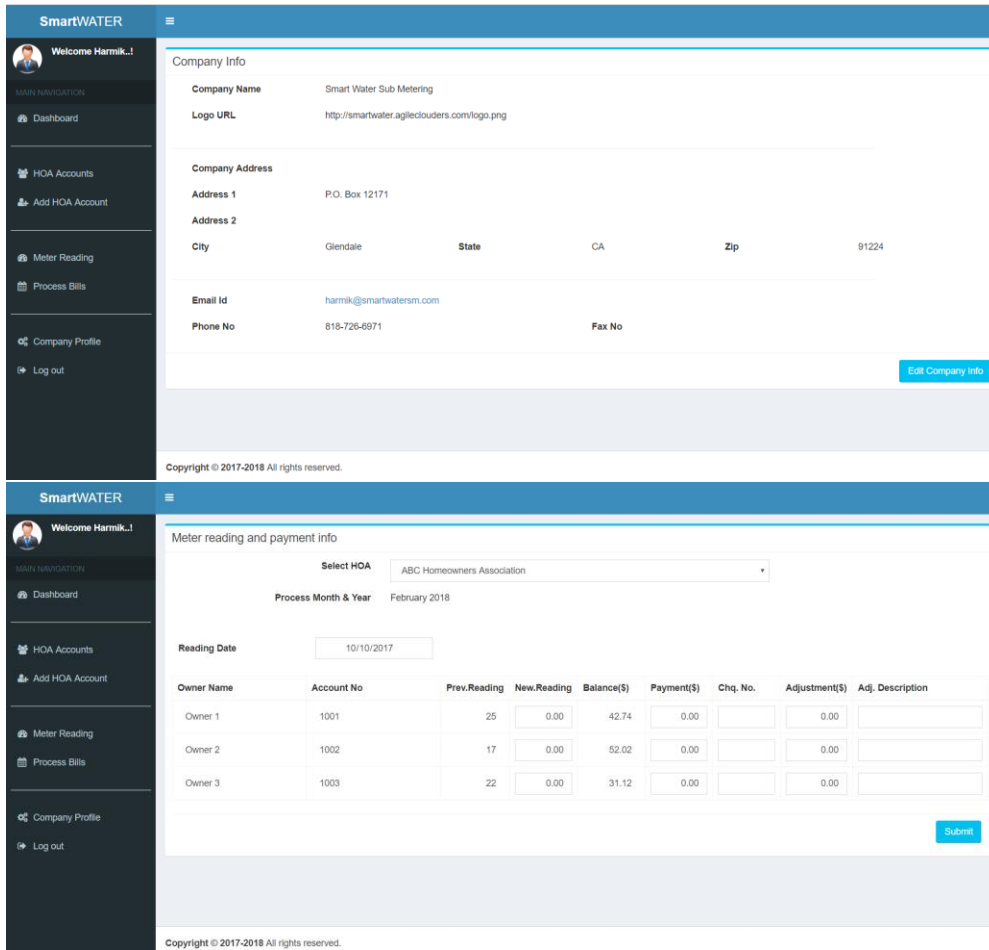
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- **Archive IT** – Windows utility for Document uploading.
It's a complete shell based utility. It won't have any UI. After installation it will create a drive where user can put his files and it will automatically start uploading into his cloud based server. Similarly application will add additional menus to existing windows context menu for supporting on the fly file upload.
- **Spa reco** – A Recommendation engine for Amersa Saloon in Mumbai.
System for improving business by providing list of recommended services/products to client based on previous history and custom recommendation calculation.



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System: Enter customer name
 You: Rashmi Gupta
 System: Please enter service
 You: Manicure - Spa
 System: Please enter one more service
 You: Manicure Amresa Signature
 System: Please enter one more service
 You: Nails - Gel polish removal
 System: Please enter one more service



First Visit
 Last Visit
 Total Visit
 Last 6m Visit

Total Spend
 Avg Spend
 Max Spend
 Last Spend

Transaction History

| Id | Visit Date | Type | Category | Sub Category | Revenue |
|---------|------------|------|------------|----------------|---------|
| T115797 | 01-11-2017 | | Hair Color | Hair Services | 1204 |
| T115316 | 07-10-2017 | | Manicure | Hands And Feet | 800 |
| T115316 | 07-10-2017 | | Pedicure | Hands And Feet | 800 |
| T115316 | 07-10-2017 | | Threading | Skin Services | 800 |
| T115316 | 07-10-2017 | | Threading | Skin Services | 800 |

Transaction Based recommendation (Dependant)

| type | Category | Sub Category | Cost |
|---------|--------------|--------------------|------|
| Service | Skin Service | Waxing | |
| Service | Hair Service | Dry | |
| Service | Hair Service | advanced hair cut | |
| Service | Skin Service | Wash and care skin | |
| Service | Hair Service | Color | |

Services Chosen

| Id | Type | Category | Sub Category | Cost |
|-------|----------------------------|---------------------|--------------|------|
| SP01 | Manicure - Spa | Manicure | | |
| S059 | Manicure Amresa Signature | Manicure | | |
| sk-20 | Nails - Gel polish removal | Other Nail Services | | |

Recommendation based on selection

| Type | Category | Sub Category | Cost |
|---------|--------------|--------------------|------|
| Service | Skin Service | Waxing | |
| Service | Hair Service | Dry | |
| Service | Hair Service | advanced hair cut | |
| Service | Skin Service | Wash and care skin | |
| Service | Hair Service | Color | |



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